

## TENTH NATIONAL CONFERENCE

of the independent appraisers in Bulgaria

### CURRENT ISSUES IN THE VALUATION PRACTICE

08:00 - 09:00	Registration
09:05 - 09:30	Opening
09:30	<b>KRZYSZTOF GRZESIK REV FRICS IRRV</b> Chairman of the Board of Directors of TEGoVA  A Preview of European Valuation Standards 2025
09:55	<b>Assoc. Prof. MARIYA STANIMIROVA, PhD</b> University of Economics – Varna  The Agricultural Land Market in Bulgaria: Expectations for Development and Impact Factors
10:20	<b>Konstantinos P. Pallis Meng, DEA, REV, REV-PME, MoB TEGOVA</b> Chairman of the EVSB-PME  EVS-PME 2022 Steeped in Blue Book tradition, in sync with the EU's climate/industrial transition
10:45	<b>NIKOLAY MARKOV</b> Dill Advisory  Customer Lifetime Value for Business and Intangible Asset Valuations
11:10	<b>Ivars Strautinš REV REV-BV</b> Chair of the European Business Valuation Standards Board  European Business Valuation Standards (EBVS) – Set of Valuable Tools for Business Valuation from European Perspective

11:35

**Adrian Ioan Popa Bochiş**  
President ANEVAR, Romania

Specific Challenges in PME's Valuation for Financial Reporting Purposes

12:00

**Capt. Dipl. Eng. DELYAN SHTEREV**

Shipping and S&P Market Relations at a Glance

12:25

**NKGOHOS CANARYAN, PhD**

Who Applies the Methods of the Comparative Approach in Business Valuation and How?

13:00 - 14:00

Lunch

14:15

**Dr. Rolando Mauricio Biere Arenas**  
Architect, Polytechnic University of Catalonia

Prices of Dwellings on Offer. Analysis of Energy Efficiency and Characteristics that Acquire Importance in Residential Real Estate Value.

14:40

**Prof. VIRGINIYA ZHELYAZKOVA, PhD**  
BAS, ESG consultant

The "Green" Requirements for the Buildings, the Value and the Price of Properties

15:05

**Daniel Manaş**  
Former President (2016-2017) ANEVAR, Romania

Challenges in Businesses Valuation Reviews in Times of Market Disruption

15:30 - 16:00

Coffee break

16:10

**KALINA CHAKAROVA, attorney-at-law**

Lawyer, Patent law and Trademarks

Where are the Limits? Documentary Justification of Industrial Property Valuation

16:35

**MANYO MORAVENOV, PhD, MRICS**

CEO, Bulgarian Stock Exchange

Initiatives of the Bulgarian Stock Exchange for Sustainable Reporting

17:00

**Architect ANDREA MOMERIN**

Q HOME, Bulgarian Council for Sustainable Development

How to Respond to the New Requirements of the Green Deal?

17:25

**RADOMIR DUKOV, CFE, CAMS, CSS**

Financial Fraud Prevention Expert

Financial Sanctions. What We Should Know and Why

18:00 - 18:15

Closing